

Minutes of Pre-Bid Meeting for Tender for Hiring of Security Service Provider held on 30.09.2019.

Following were present:-

KASEZ:

1. Mr. Dipak Zala, DDC
2. Mr. Devaraj. C, Secretary
3. Mr. Jigar Atha, AM (Estt. & Mktg)

Bidders:

1. Brig. R S Vashistha (Retd.), RSV Security Agency
2. Ex Sub. Major Prahlad Singh Zala, National Security Service
3. Vinod Kaman, Titan Security Services
4. Khimsingh, Checkmate Security Services
5. Golonel T.K. Paul (Retd.), Guardwell Security Services Pvt. Ltd.,

Pre-bid meeting started with introduction of the bidders followed by brief introduction of DDC after which bidders were requested to put forward their queries and suggestions. Shri T.K. Paul listed following queries/requests for clarification.

1. The eligibility criteria of providing PF numbers of 2000 SG/SS will be voluminous and requested to accept CA certified copy of PF amount deposited by the bidder.

-DDC pointed that KASEZ being oldest and one of the largest SEZ in Asia, requires reputed and serious bidders with experience of handling large number of manpower and not consortium of bidders with small number of employees. He also pointed out that since, the firms will be depositing PF of their employees, the data related to UAN number, Name and Amount deposited by the firms will be readily available and requested to submit above details of 2000 SG/SS along with bid.

2. The SGs are of un-skilled category and thus criteria of SG being 12th Pass should be lowered and 10th Pass SG should also be allowed with more weightage should be given to security experience.

- DDC pointed that SGs should be at least 12th Pass as the SGs will be dealing with various skilled activities like monitoring of CCTV Cameras, Customs Documents, etc., therefore criteria of 12th Pass is fixed after considering above skilled activities.

3. The criteria of height should be lowered to 5.5" instead of 5.6".

- DDC pointed out that the criteria are according to Central Govt. Standard and hence their request was not accepted. However, it was clarified by DDC that exemption for Gorkhas from northeast have already been given.

4. The performance security deposit of 10% of contract value is very high and in actual terms it may come around 30 Lakhs. This should be reduced to 2% as prevalent in Security Industry, to which all the bidders agreed.

- DDC pointed out that in earlier tenders also the performance security deposit was 10% of contract value and many bidders had participated without raising the issue. The performance security deposit is necessary for KASEZ in event of non-performance by the selected security agency.

5. Can a bidder quote the rate of State Govt. to come lowest in bidding process against the specified the Rate of Central Govt.

- DDC pointed that, the Price bids will be opened in presence of all the selected bidders and hence there will not be any discrepancies. Further, the bidder can quote any amount, however it will be assured the selected service provider complies with statutory requirement of minimum wages as per Central Govt.'s Minimum Wage Act.

6. Request for making accommodation arrangement of security guards by deducting rent from the salary. If security guards are accommodated near, then off duty guards will also be helpful in event of emergency.

- DDC assured that the matter will be looked into.

Further, DDC requested all the bidders to come with their presentation at technical bid opening date. The meeting ended with vote of thanks.


(Dipak Zala) 01/10/2019

Deputy Development Commissioner,
Kandla Special Economic Zone.